



Delivering & Navigating Legislative Testimony

Thank you!
UMBC is pleased to welcome you and your team to the State and to your body. We are excited to have you and thank you for your service and leadership.

Who Am I?
I am a member of the House of Representatives. I am a member of the Executive Branch. I am a member of the Legislative Branch. I am a member of the Judicial Branch. I am a member of the State Government.

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Virtual Vs In Person Testimony
Virtual testimony is conducted via video conference. In-person testimony is conducted in a physical hearing room.

Testimony Tips
Be concise and to the point. Stay on topic. Listen to the questions carefully. Answer the questions directly. Do not interrupt. Do not argue. Do not use profanity. Do not use derogatory language. Do not use personal attacks. Do not use threats. Do not use promises. Do not use promises of future action. Do not use promises of future inaction. Do not use promises of future support. Do not use promises of future opposition. Do not use promises of future cooperation. Do not use promises of future non-cooperation. Do not use promises of future assistance. Do not use promises of future non-assistance. Do not use promises of future help. Do not use promises of future non-help. Do not use promises of future support. Do not use promises of future non-support. Do not use promises of future cooperation. Do not use promises of future non-cooperation. Do not use promises of future assistance. Do not use promises of future non-assistance. Do not use promises of future help. Do not use promises of future non-help.

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Executive Branch Matters
Executive Branch Matters

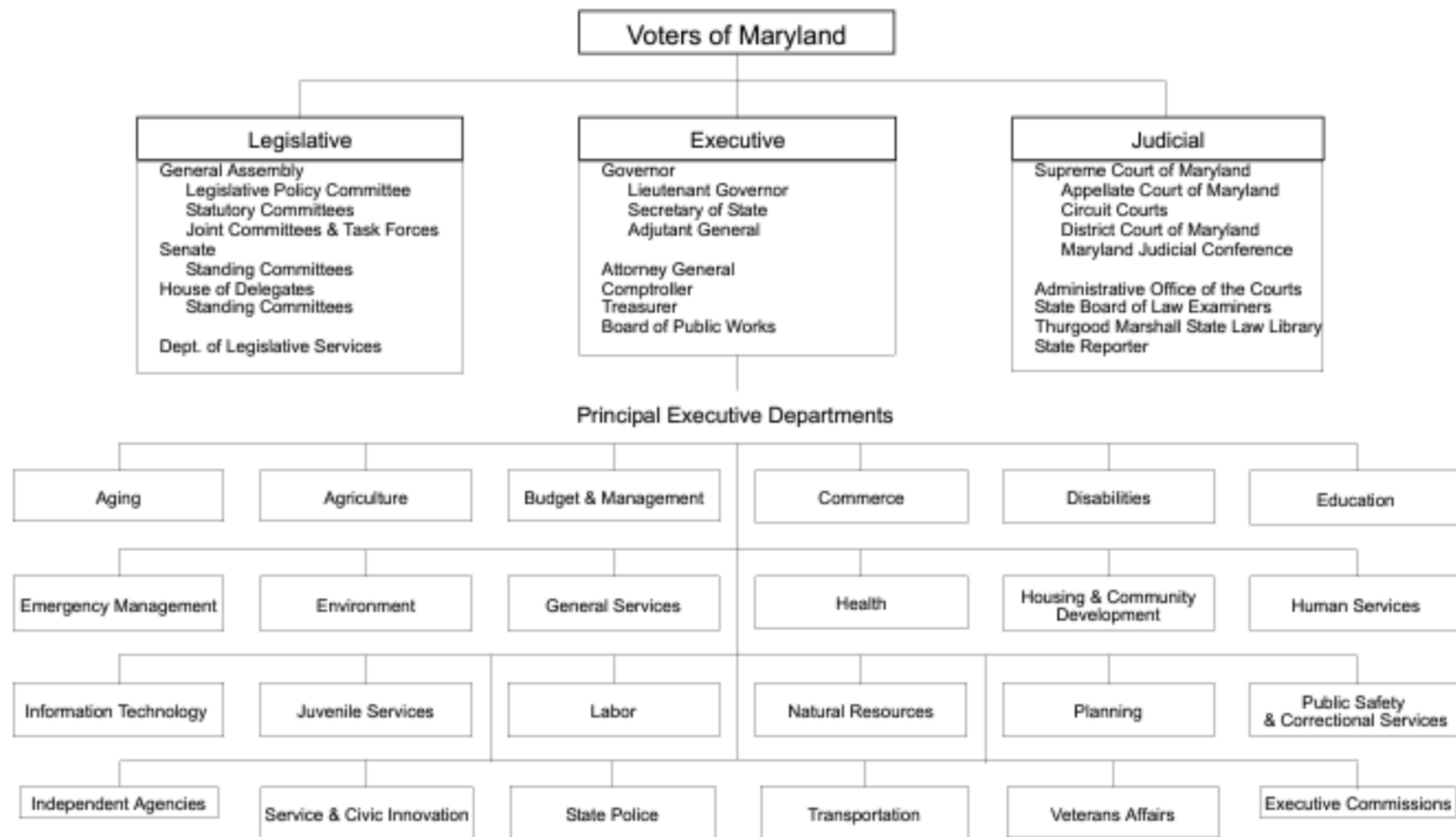
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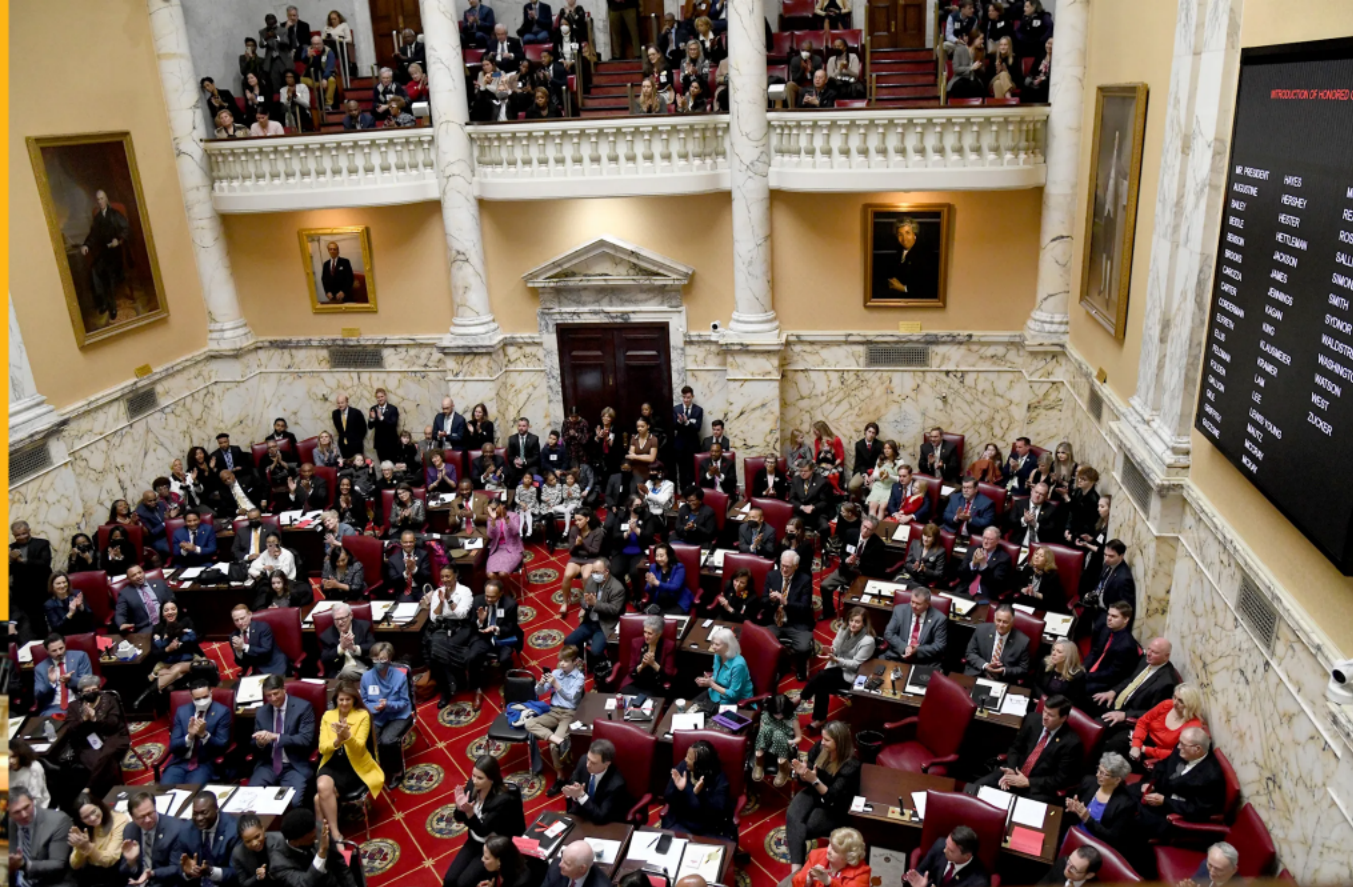
Thank you!

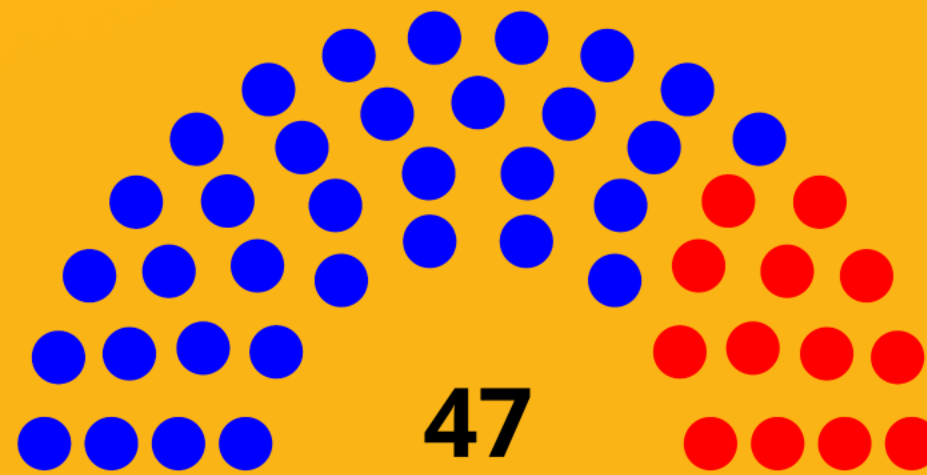
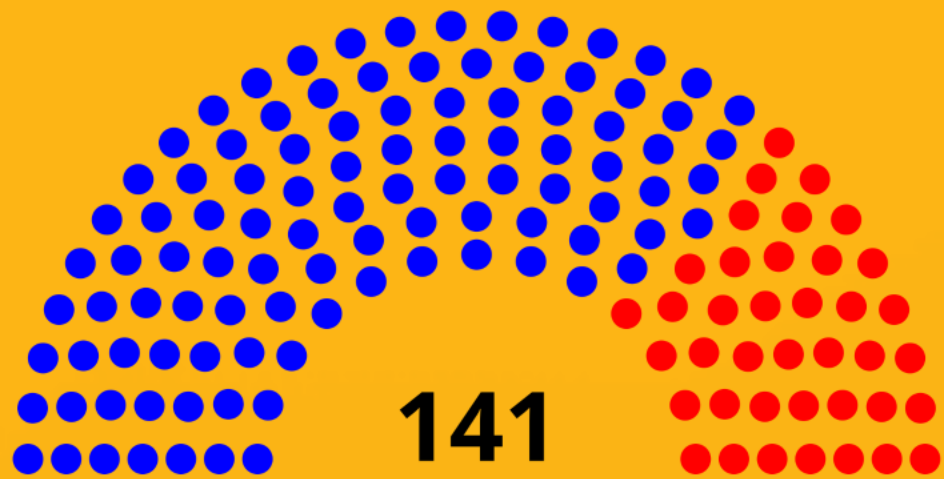
UMBC is poised to make gains and noise in the State with your help. Students, faculty, staff, and alumni are our **BEST** opportunity for success and recognition



OVERVIEW OF MARYLAND STATE GOVERNMENT









Department of Legislative Services
General Assembly of Maryland
Dates of Interest
2025 SESSION
 447th Session

| JANUARY | | | | | | |
|---------|----|----|----|----|----|----|
| | | | 1 | 2 | 3 | 4 |
| | | | H | | | |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| | H | | | | | |
| 26 | 27 | 28 | 29 | 30 | 31 | |

| FEBRUARY | | | | | | |
|----------|----|----|----|----|----|----|
| | | | | | | 1 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| | H | | | | | |
| 23 | 24 | 25 | 26 | 27 | 28 | |

| MARCH | | | | | | |
|-------|----|----|----|----|----|----|
| | | | | | | 1 |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |
| 30 | 31 | | | | | |

| APRIL | | | | | | |
|-------|----|----|----|----|----|----|
| | | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 | 8 | 9 | 10 | 11 | 12 |
| 13 | 14 | 15 | 16 | 17 | 18 | 19 |
| 20 | 21 | 22 | 23 | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 | | | |

- January 8** GENERAL ASSEMBLY CONVENES (*noon, Wednesday*)
- 15** Final date for the Governor to introduce budget bill
- 15** Final Date for the Governor to introduce capital budget bill
- 17** 10th Day – SENATE AND HOUSE BILL REQUEST GUARANTEE DATE
- 20** 13th Day – Administration bills introduced in the Senate after this date referred to Senate Rules Committee
- TBD** Governor delivers the State of the State Address (*noon*)

- February 3** 27th Day – SENATE BILL INTRODUCTION DATE
Senate bills introduced after this date referred to the Senate Rules Committee
- 6** Day before House Bill Introduction Date; “Hopper” will close at 5:00 P.M.
- 7** 31st Day – HOUSE BILL INTRODUCTION DATE
House bills introduced after this date referred to the House Rules and Executive Nominations Committee
- 16** 40th Day – “Green Bag” appointments submitted by Governor (*Delivered on Friday, February 14*)

- March 3** 55th Day – Final date for introduction of bills without suspension of Rules
- 11** 63rd Day – Committee Reporting Courtesy Date
Each Chamber’s committees to report their own bills by this date
- 17** 69th Day – Opposite Chamber Bill Crossover Date
Each Chamber to send to other Chamber those bills it intends to pass favorably
Opposite Chamber bills received after this date subject to referral to Rules Committees (Senate Rule 32(c), House Courtesy Date)
- 31** 83rd Day – Budget bill to be passed by both Chambers

- April 7** 90th Day – ADJOURNMENT “SINE DIE” (*Monday*)

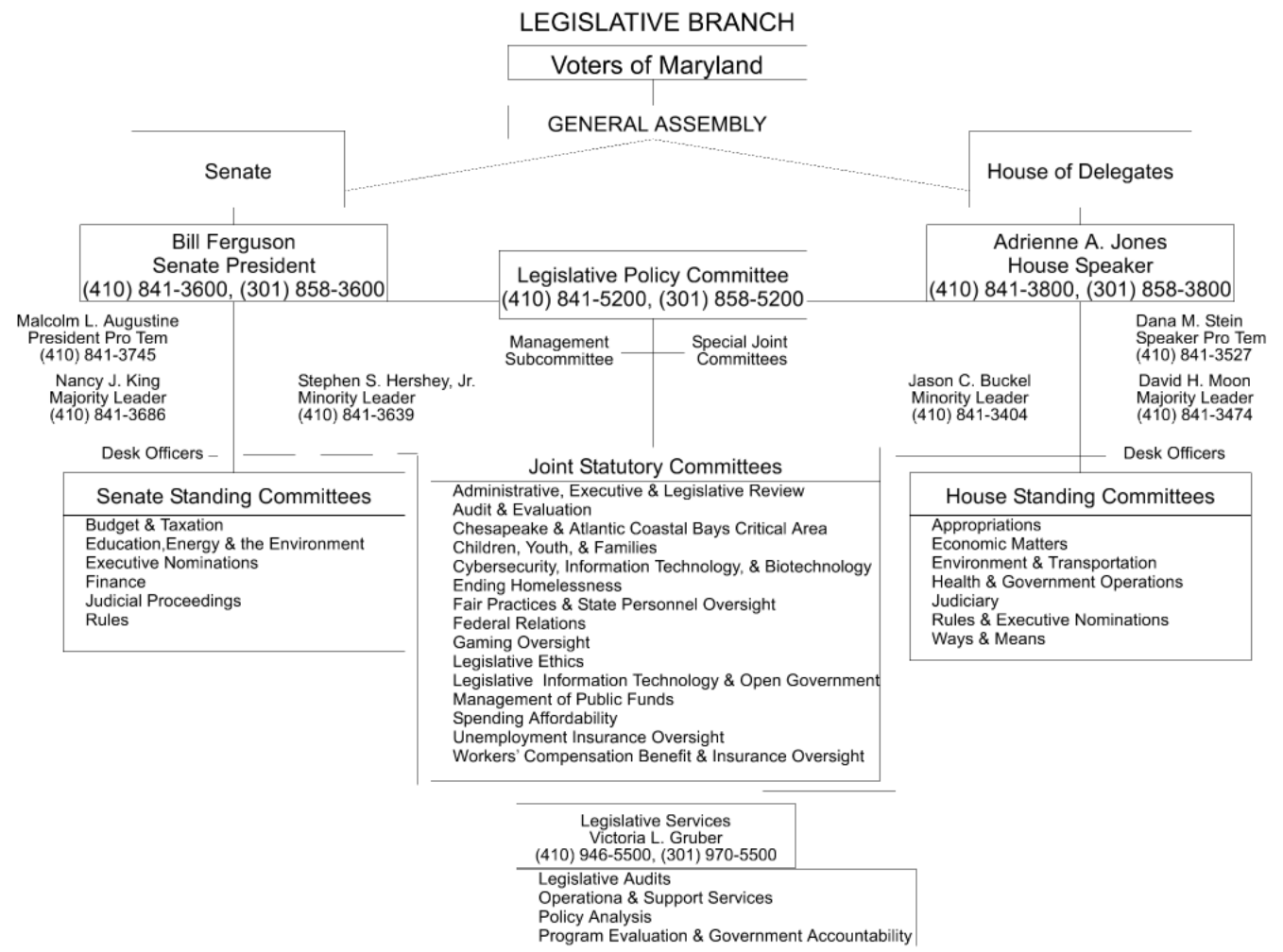
- May 7** Final date for an extended session (*Wednesday*)

POST-SESSION

- April 27** 20th Day after adjournment — Final date for presentment of bills to the Governor.
- May 27** 30th Day after presentment — Governor to sign/veto bills by this date
- June 1** Other than emergency bills and as otherwise provided, earliest date for bills to take effect.
- July 1** Budgetary, tax, and revenue bills to take effect
- October 1** Usual effective date for bills

HOLIDAYS AND OTHER OBSERVANCES





Standing Policy Committees of the General Assembly



Senate Committees:

- Budget & Taxation
- Education, Energy & the Environment
- Finance
- Judicial Proceedings

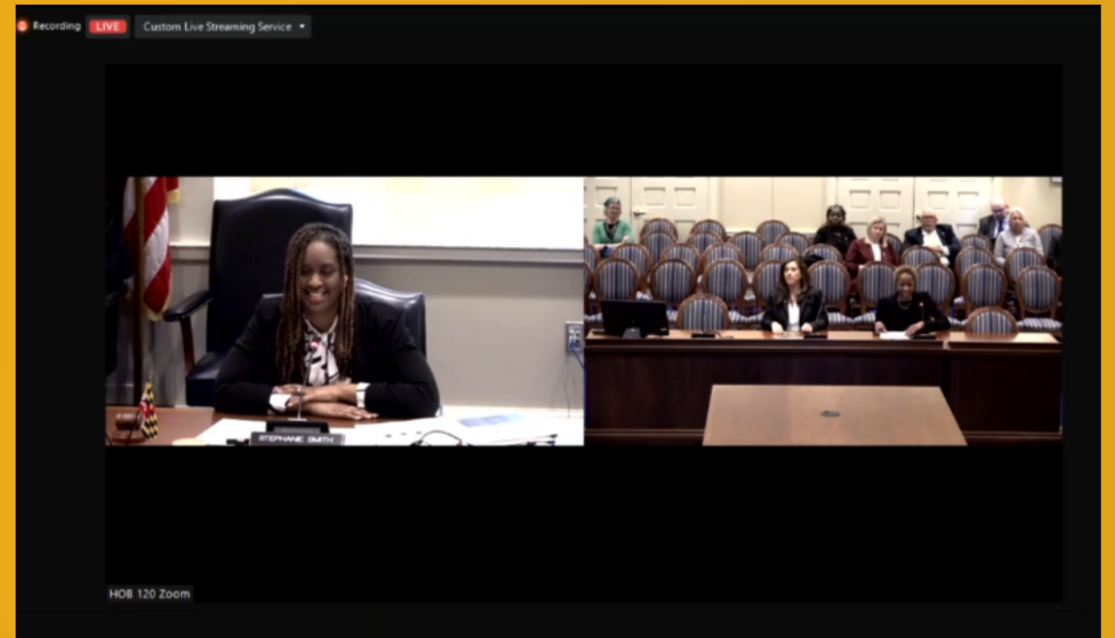


House Committees:

- Appropriations
- Economic Matters
- Environment & Transportation
- Health & Government Operations
- Judiciary
- Ways & Means

Committee Vs Floor

Floor gets the attention...Committee is where the work gets done



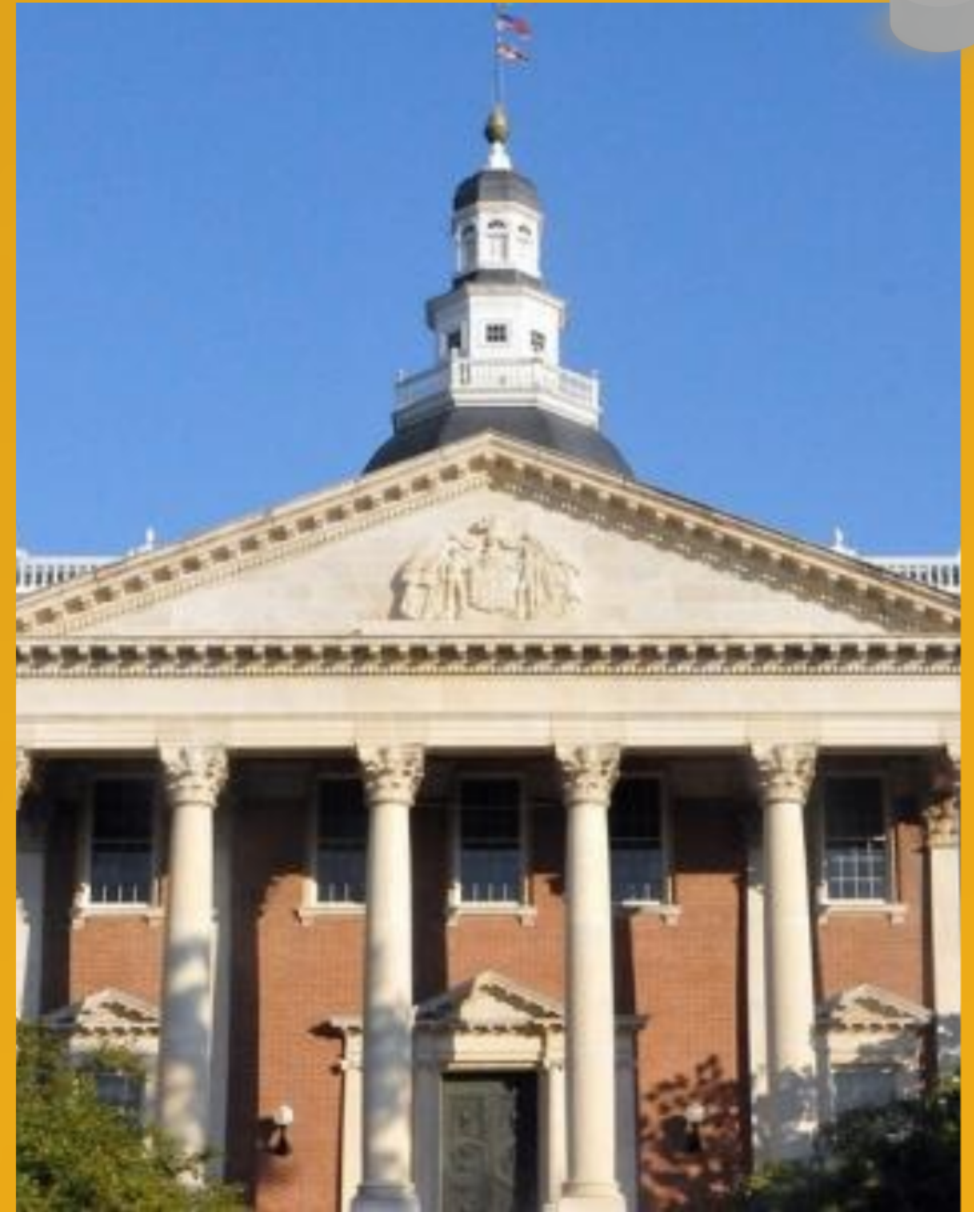
Why Do Committees Matter?

**99% of Bills that
pass Committee
pass through
the Chamber**



Why else do Committees Matter?

- Opportunity for advocates to make noise
- Opportunity for lawmakers and staff to learn
- Opportunity to find flaws
- Legislators become subject-matter experts



How to Use the General Assembly Website



- Witness Signup
- FAQ
- Change Password
- Edit Account
- Cancel Account
- Sign Out

Save Cancel Signed Up Items Committees All

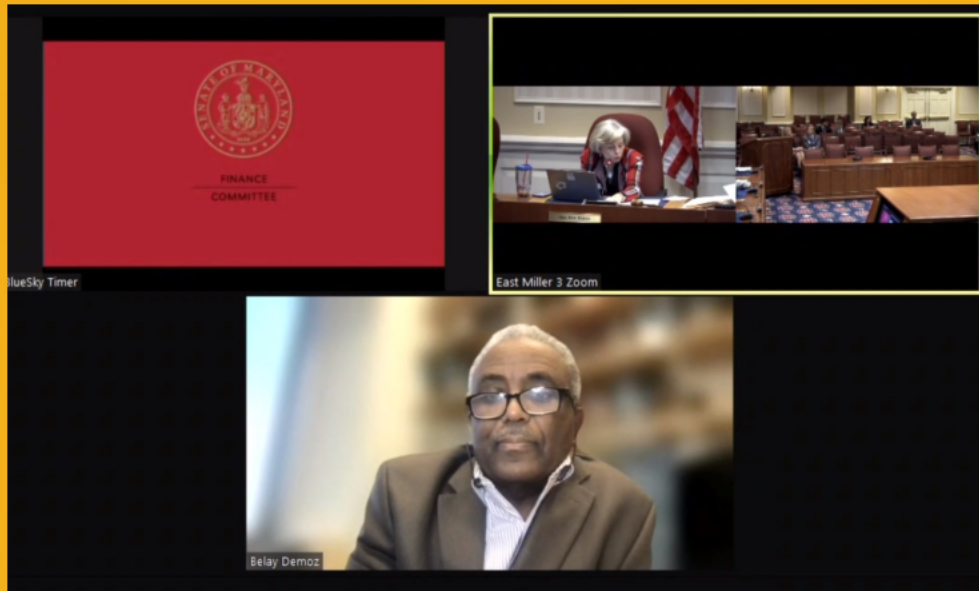
SENATE

Finance

Thursday, January 6, 2022 - 1:00 PM

| | | | | | | |
|--------------------------|--------|----------------------|--|--------------|---------------|----------------|
| <input type="checkbox"/> | HB0044 | Delegate Krebs | Commission to Advance Next Generation 9-1-1 Across Maryland - Extension and Alteration | --Position-- | --Testimony-- | Upload File(s) |
| <input type="checkbox"/> | HB0260 | Delegate Davis, D.E. | Residential Electricity and Gas Supply Billing Information - Reports | --Position-- | --Testimony-- | Upload File(s) |

Virtual Vs In Person Testimony



Testimony Tips

- Do not read your testimony
- Be prepared for questions
- Be aware of what others are saying
- Plan it
- Pacing/Timing
- Proponent vs opposition
- The Power of saying "Me too"
- The value of written testimony



P

Prepared

P

Political

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Personal

P

Passionate

P

Persistent



Rules to Remember for Advocacy



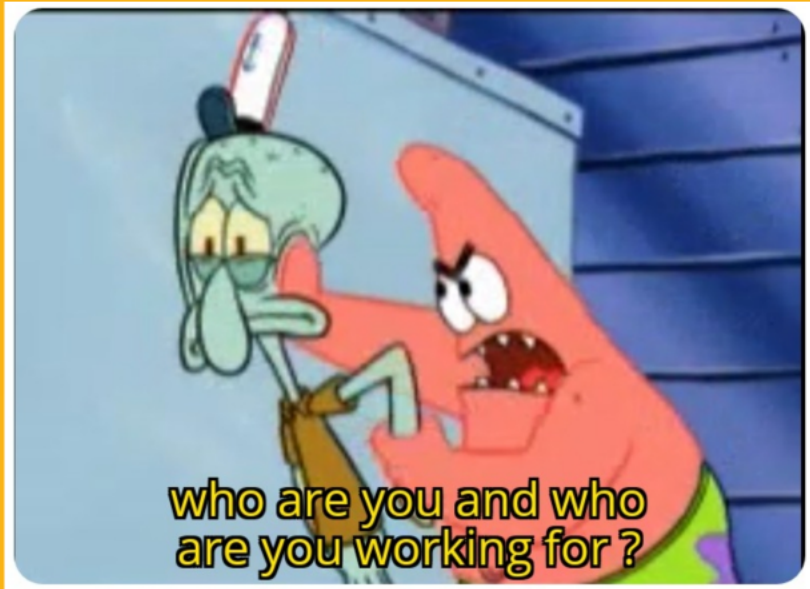
DON'T FORGET TO DRINK
WATER AND GET SOME SUN.



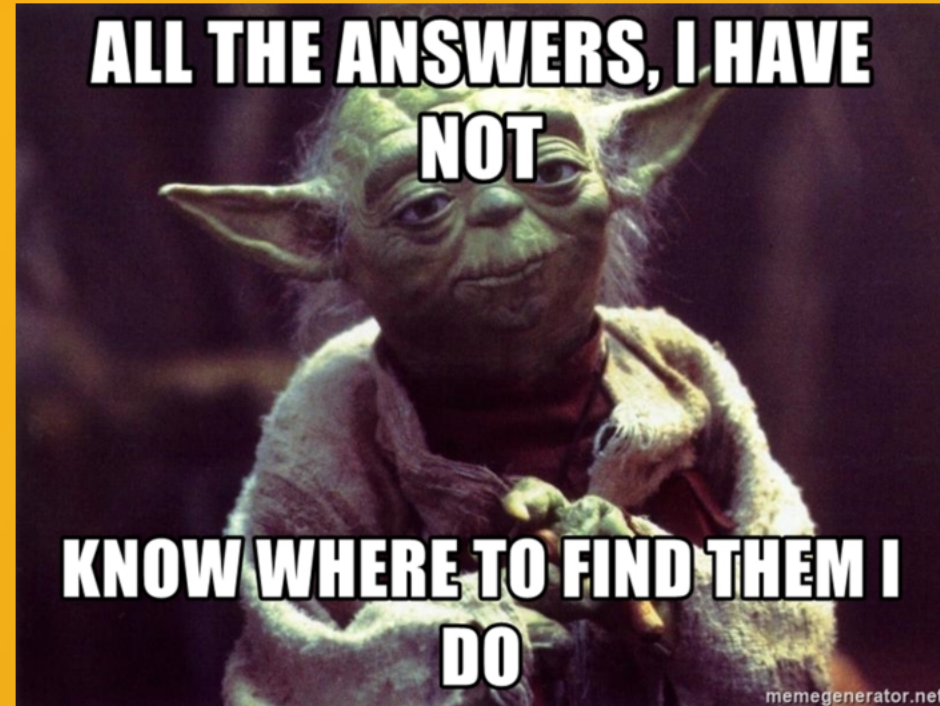
YOU'RE BASICALLY A HOUSEPLANT WITH
MORE COMPLICATED EMOTIONS.



Are we the baddies?

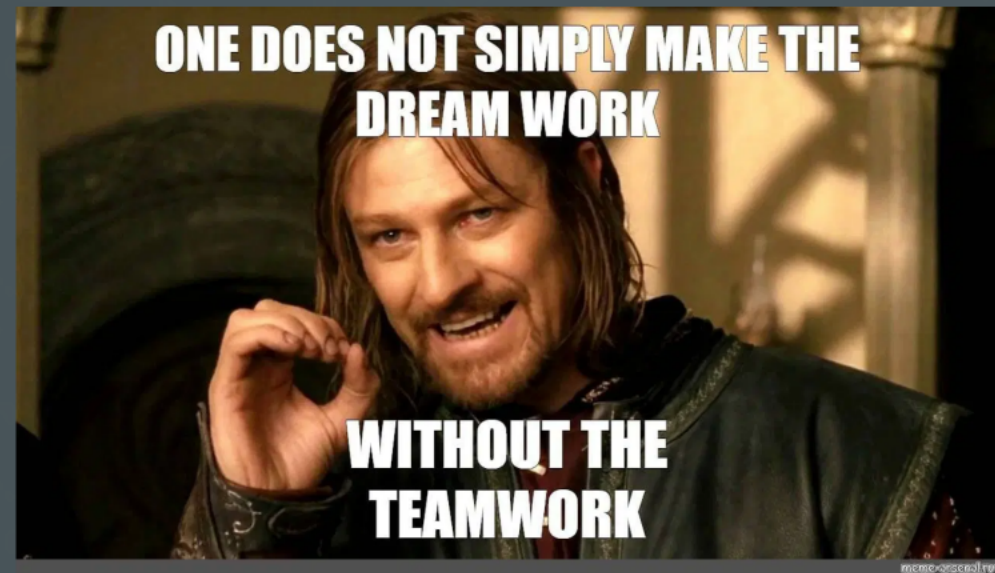


who are you and who
are you working for?



ALL THE ANSWERS, I HAVE
NOT

KNOW WHERE TO FIND THEM I
DO



Top Rule of Advocacy - It's about People



President Sheares Ashby with LG Miller



UMBC Volleyball Team in the Senate



President Sheares Ashby with Senate President Ferguson



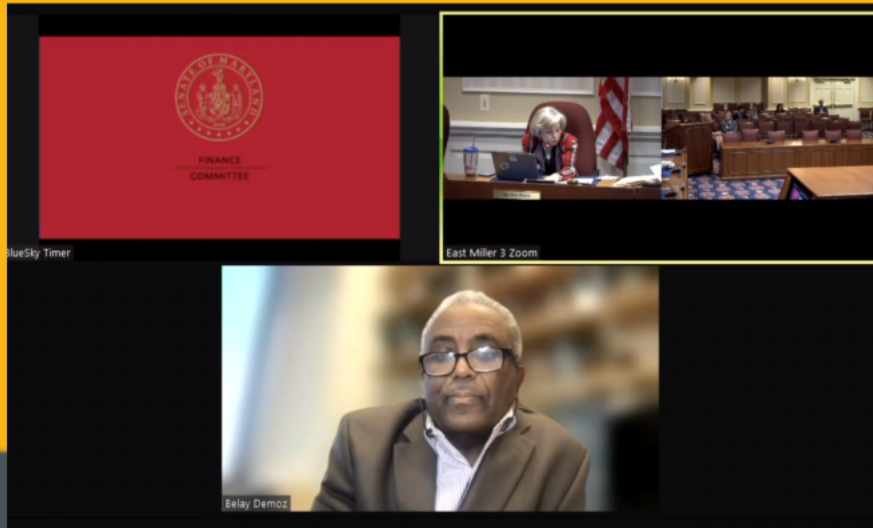
President Sheares Ashby with DLS Budget Analyst Joe Gutberlet '01

Executive Branch Matters



Executive Branch Matters





~~(6)~~ (5) THE ADMINISTRATOR OF THE NATIONAL OCEANIC AND ATMOSPHERIC ADMINISTRATION, OR THE ADMINISTRATOR'S DESIGNEE, WHO SHALL SERVE AS AN EX OFFICIO NONVOTING MEMBER;

~~(7)~~ (6) THE DIRECTOR OF THE FEDERAL BUREAU OF INVESTIGATION, OR THE DIRECTOR'S DESIGNEE, WHO SHALL SERVE AS AN EX OFFICIO NONVOTING MEMBER;

~~(8)~~ (7) THE PRESIDENT OF THE GODDARD CONTRACTORS' ASSOCIATION, OR THE PRESIDENT'S DESIGNEE;

- 3 -

Ch. 622

2024 LAWS OF MARYLAND

~~(8)~~ (8) THE PRESIDENT OF THE UNIVERSITY OF MARYLAND BALTIMORE COUNTY, OR THE PRESIDENT'S DESIGNEE;

~~(9)~~ (9) THE PRESIDENT OF THE SOUTHERN MARYLAND NAVY ALLIANCE, OR THE PRESIDENT'S DESIGNEE;

~~(10)~~ (10) THE PRESIDENT OF THE MARYLAND SPACE BUSINESS ROUNDTABLE, OR THE PRESIDENT'S DESIGNEE;

~~(11)~~ (11) THE PRESIDENT OF THE UNIVERSITY OF MARYLAND, COLLEGE PARK, OR THE PRESIDENT'S DESIGNEE;

~~(12)~~ (12) THE DIRECTOR OF THE JOHNS HOPKINS APPLIED PHYSICS LABORATORY, OR THE DIRECTOR'S DESIGNEE;



Any Questions?



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